



**SPONSORSHIP
OPPORTUNITIES**



We inspire entrepreneurs to create, change, & cure for a *better* world!

We've been making venture growth happen in North Central Florida since 1994, and we invite you to join us to create more home grown, locally owned ventures.

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28+ YEARS OF SUCCESS **INCUB**



130,000 SQFT
ONE OF THE LARGEST SUPER HUB
PROGRAMS IN THE U.S.



\$11B INVESTED
OF INVESTED CAPITAL



49% HIGHER WAGE RATE
THAN STATE OF FLORIDA AVERAGE



OVER 264
RESIDENTIAL COMPANIES ASSISTED
48% CUMULATIVE DIVERSE FOUNDERS



9X INTERNATIONAL
AWARDS

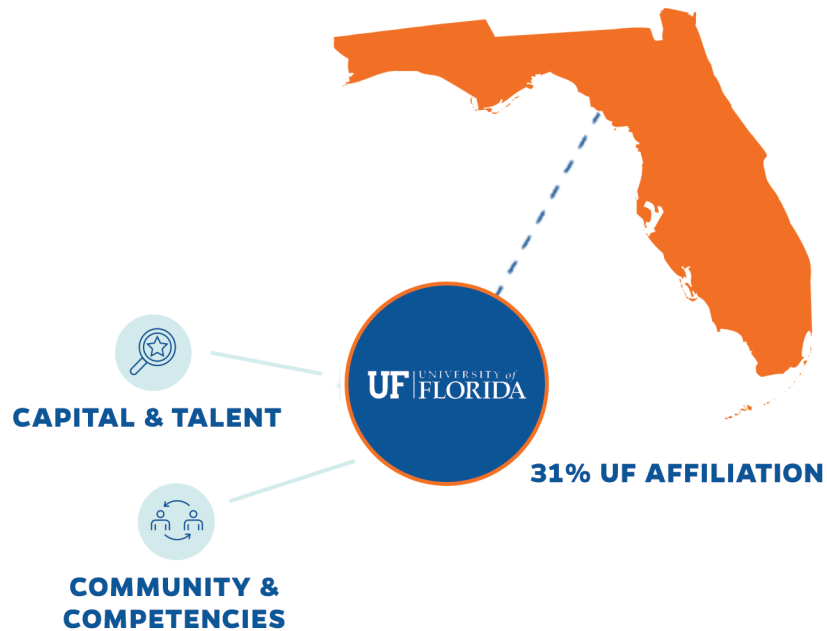
**GLOBAL SCIENCE &
TECHNOLOGY INCUBATOR
OF THE YEAR**
2017

**GLOBAL INCUBATOR OF
THE YEAR BY InBIA**
2013, 2017, 2020
(FIRST 3-TIME AWARD)

**GLOBAL MIXED-USE
ENTREPRENEURSHIP
CENTER OF THE YEAR**
2018

**FINALIST - MOST INNOVATIVE
PROGRAM OF THE YEAR - InBIA**
2021

ATING COMPANIES



\$3B+



**COMPANY
EXITS**

SOME OF THE SUCCESSFUL GRADUATES

RESIDENT CLIENT

EXIT

BRAMMER BIO THERMOFISHER SCIENTIFIC

CAPTOZYME..... ARRANTA BIO

LOGY BIOSERVICES..... RESILIENCE

RTI SURGICAL..... PRIVATE EQUITY FIRM

AXOGEN PUBLICLY TRADED (TICKER: AXGN)



526

CLIENT PATENTS FILED



288

CLIENT UF LICENSES

(cumulative since inception)



4,448

DIRECT JOBS

8,279

TOTAL JOBS

OUR HISTORY



UF Innovate | Sid Martin Biotech
opened its doors in **1994**



The Hub opened its doors in
October 2011

UF Innovate | Accelerate operates two world-class, best-in-class facilities united under one award winning entrepreneurial support organization.

Both facilities were built with a combination of federal and university funding. The keys to success at UF Innovate | Accelerate include our commitment by the UF Research, our close work with the UF Innovate | Tech Licensing group, our location in Progress Park and Gainesville Innovation District, and our support from the City of Alachua, State of Florida, federal support, and our friends and sponsors. One of our distinctive features is our ability to provide on-site technical services/lab management coupled with a significant amount of shared scientific equipment – this type of equipment is expensive to purchase and maintain. We provide these items for the benefit of our clients, and we can provide this equipment through the generosity of our financial partners.

Over the past 28 years, the entrepreneurial landscape and culture of Alachua County have experienced a fantastic transformation, and UF Innovate | Accelerate is recognized as a major catalyst in helping to propel the region to become one of the top energized entrepreneurial communities in the World.

UF Innovate | Accelerate has received the Global Incubator of the Year Award three times, six other international awards, and has been designated as one of 20 InBIA soft landings programs globally. We continue to provide an amazing environment for high-tech growth companies. **However, we need your support.**

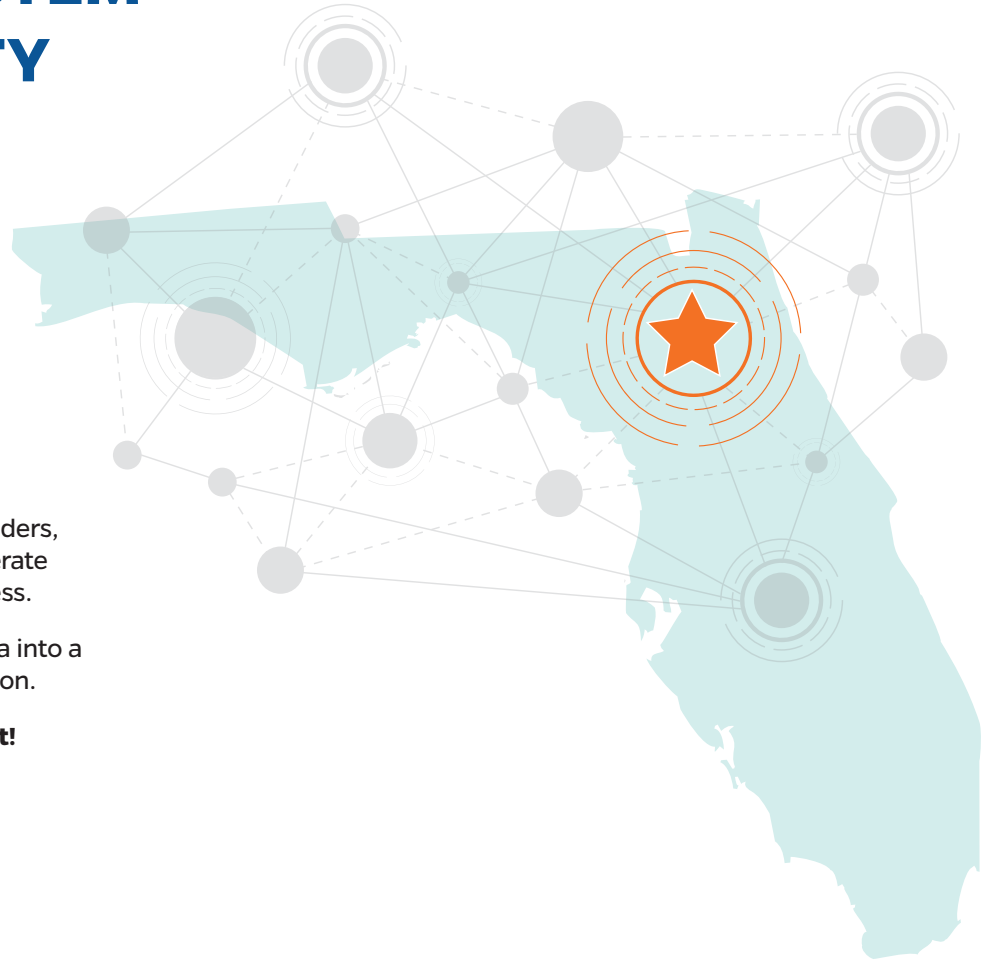
CONNECTING OUR ECOSYSTEM & THE GLOBAL COMMUNITY

UF Innovate | Accelerate supports a dynamic and inclusive innovation ecosystem that moves research discoveries from the laboratory to the market. Not only do we work closely with both UF researchers and the community, but we also draw companies from all over the world. These companies want to benefit from our connections with the University of Florida and access valuable business building support and shared services.

Our connections with UF researchers, local/state/regional business leaders, advisors and mentors, students, and others make UF Innovate | Accelerate a very fertile ground for taking businesses from ideas to venture success.

These success stories, in turn, are helping to make north central Florida into a regional star and makes us a global entrepreneurial support organization.

These success stories would not be possible without your investment!



OUR AWARD WINNING, WORLD-CLASS PROGRAM

STATE-OF-THE-ART FACILITIES ANCHORING THE INNOVATION DISTRICT AND PROGRESS DISTRICT

UF Innovate | Accelerate at Sid Martin Biotech is strategically located in **Progress Park in Alachua, FL**. Centrally located between the University of Florida and Downtown Gainesville, UF Innovate | The Hub sits at the heart of Gainesville Innovation District. Sid Martin Biotech offers office, wet lab and dry lab space, greenhouse space, access to animal facilities, and comprehensive business office services. The Hub offers office, wet lab and dry lab space, as well as comprehensive business, office and shared services.



ECOSYSTEM BUILDER

We offer much more than a state-of-the-art facilities – UF Innovate | Accelerate provides a **fully integrated ecosystem** which leverages the prestige of the University's research and technology commercialization prowess and combines that with programming, resources and networking opportunities designed to support startups and emerging growth companies.

OUR 4 BUSINESS BUILDING PILLARS

CLIENTS HAVE ACCESS TO EVIDENCE-BASED, PROVEN TOOLS TO ACCELERATE THEIR VENTURE'S GROWTH AND DEVELOPMENT



Capital

- Pitch Clinic
- Fluency Score
- Elite Mentorship Program



Customer(s)

- WKI Tools
- Selling Simplified



Community

- Award-Winning Program, 2 World-Class Facilities
- Themed Social Events
- Peer-to-Peer Networking
- Stage 2 Graduate Facilities
- Innovate Star Experiences
- Family Feel (care, concern, check-in's)



Competencies

TOOLS

- Mindset
- Advisor Program
- Vendor Showcases

BOOT CAMPS

- PR/Advocacy
- 4 P's of storytelling
- Sales Strategy 101
- Building a Great Team

SKILL BUILDING

- Student Learning Projects
- Experts in Residence
- Lunch N' Learn
- Founder's Series
- Office Hours

JOIN US!



PROFESSIONAL NETWORKING OPPORTUNITIES

- Network with 90 + early-stage businesses, UF researchers, local/state/regional business leaders, advisors and mentors, and students
- Attend in-person events for free or reduced rates

Based on sponsorship level, the following opportunities are also available:

- Participate in company led workshop at both incubators
- Invitation to private incubator networking events/meetings
- Complimentary invitation to large annual events hosted by strategic partners in the community



FACILITY OPPORTUNITIES

- Drop-in office at both incubator facilities to use for startup meetings, including free WIFI, UF parking, and coffee bar access

Based on sponsorship level, the following opportunities are also available:

- Gator1 card to include access to UF in-person and online library system, discounts & perks in the community, and access to UF's Lake Waulburg recreation center



MARKETING/EVENT OPPORTUNITIES

- Display logo and website link on UF Innovate | Accelerate website
- Promotional materials displayed in both incubator lobbies, and on digital signage in lobbies

Based on sponsorship level, the following opportunities are also available:

- Conference room naming
- Logo on event and/or educational materials including social media, community calendar, printed media displayed throughout both incubator facilities, and event specific SWAG
- Prominently placed recognition in Sid Martin's shared scientific equipment lab
- Signature and Supporting Innovation Hour Event Sponsorships at The Hub or Sid Martin Biotech



UF INNOVATE | ACCELERATE GREATER GATOR FUND

- Contribute to scholarship opportunities for early-stage companies to participate in UF Innovate | Accelerate's popular pass program
- Contribute to support/underwrite entrepreneurial support programs in our 4 business building pillars: Capital, Customers, Community, Competencies

NOW IS THE TIME TO ACT

Please indicate which program option best fits your interests. We will prepare a custom sponsorship program that drives your marketing and philanthropic interests.

- | | |
|--|--|
| <input type="checkbox"/> Professional Networking Opportunity – Ambassador of Accelerate (\$1,000/year) | <input type="checkbox"/> Event Opportunity – Innovation Hour Signature Sponsor @ Hub/ Supporting Sponsor @ Sid (\$10,000/year) |
| <input type="checkbox"/> Facility Opportunity – Friend of Accelerate (\$2,000/year) | |
| <input type="checkbox"/> Facility Opportunity – Ambassador of Accelerate (\$2,500/year) | <input type="checkbox"/> Event Opportunity – Innovation Hour Signature Sponsor @ Hub/ Signature Sponsor @ Sid (\$15,000/year) |
| <input type="checkbox"/> Marketing Opportunity – Friend of Accelerate (\$1,000/year) | <input type="checkbox"/> Accelerate Greater Gator Fund – \$1,500/year Alachua's Progress District or Gainesville Innovation District Company Scholarship |
| <input type="checkbox"/> Marketing Opportunity – Ambassador of Accelerate (\$1,500/lab recognition) | <input type="checkbox"/> Accelerate Greater Gator Fund – \$2,500/year Accelerate Alumni Scholarship |
| <input type="checkbox"/> Marketing Opportunity – Ambassador of Accelerate (\$2,000/conference room) | <input type="checkbox"/> Accelerate Greater Gator Fund – \$3,000/year Early-Stage Venture Scholarship |
| <input type="checkbox"/> Event Opportunity – Friend of Accelerate (\$500/event) | <input type="checkbox"/> Accelerate Greater Gator Fund – \$_____ for entrepreneurial support programs in Business Building Pillars |
| <input type="checkbox"/> Event Opportunity – Innovation Hour Supporting Sponsor (\$6,000/year) | <input type="checkbox"/> Elite Mentor Program – \$10,000/year (2 sponsor opportunities available) |
| <input type="checkbox"/> Event Opportunity – Innovation Hour Signature Sponsor (\$12,000/year) | <input type="checkbox"/> Special Leadership Gift Opportunities |
| <input type="checkbox"/> Event Opportunity – Innovation Hour Signature Sponsor @ Sid/ Supporting Sponsor @ Hub (\$10,000/year) | |

This is an exciting time for UF Innovate | Accelerate, and with so many new opportunities to unlock value, we need your support to execute our vision best and assist North Central Florida and Alachua County to continue its rise to national prominence.

Your support is essential to our continued success and the success of North Central Florida's entrepreneurial and business scene.

Please contact Karl LaPan, Jennifer Harrell, and Elliott Welker for more details. Also, please let us know if you have any questions or if we can support you in any way. For more information about UF Innovate | Accelerate, please visit our website at: innovate.research.ufl.edu.

Thank you for your support of UF Innovate | Accelerate!



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